



# Pratibha Industries Limited

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## CONSOLIDATED FINANCIAL RESULTS FOR THE YEAR ENDED ON 31.03.2012

## STANDALONE ANNUAL FINANCIAL RESULTS FOR THE YEAR ENDED ON 31.03.2012

Sr. No.	Particulars	Quarter Ended			Year Ended	
		31.03.2012	31.12.2011	31.03.2011	31.03.2012	31.03.2011
		(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	(Audited)
1	(a) Net Sales / Income from Operations	51,749.38	45,074.58	38,865.03	166,461.33	126,810.82
	(b) Other Operating Income	114.48	172.51	96.26	543.90	396.83
	<b>Total Income (a+b)</b>	<b>51,863.86</b>	<b>45,247.09</b>	<b>38,961.29</b>	<b>167,005.23</b>	<b>127,207.65</b>
2	<b>Expenditure</b>					
	(a) Consumption of raw materials	26,158.79	18,050.94	1,582.93	75,734.62	40,908.04
	(b) Manufacturing, Construction & Operating Expenses	18,990.65	16,296.61	27,254.36	62,383.74	57,156.66
	(c) Changes in inventories of Finished Goods, work in progress & stock in trade	(10,257.58)	(2,455.73)	(1,091.44)	(23,649.17)	(7,053.21)
	(d) Purchase of traded goods	-	-	-	-	-
	(e) Employees cost	3,506.32	3,118.10	2,269.01	10,691.53	6,841.85
	(f) Depreciation & Amortisation	756.12	553.58	436.82	2,278.92	1,701.81
	(g) Other Expenditures	6,329.82	4,421.14	4,042.67	19,493.96	11,752.71
	<b>Total Expenditures</b>	<b>45,484.10</b>	<b>39,984.64</b>	<b>34,494.34</b>	<b>146,933.60</b>	<b>111,307.86</b>
3	<b>Profit from Operations before Other Income, Interest &amp; Exceptional Items (1-2)</b>	<b>6,379.76</b>	<b>5,262.45</b>	<b>4,466.95</b>	<b>20,071.63</b>	<b>15,899.79</b>
4	Other Income	85.91	398.36	114.63	596.16	134.57
5	<b>Profit from ordinary activities before Interest &amp; Exceptional Items (3+4)</b>	<b>6,465.67</b>	<b>5,660.81</b>	<b>4,581.58</b>	<b>20,667.79</b>	<b>16,034.36</b>
6	Finance Costs	2,741.90	3,001.37	1,164.04	9,606.90	6,355.47
7	<b>Profit from ordinary activities after Interest but before Exceptional Items (5-6)</b>	<b>3,723.77</b>	<b>2,659.43</b>	<b>3,417.54</b>	<b>11,060.89</b>	<b>9,678.89</b>
8	Exceptional Items	-	-	-	-	-
9	<b>Profit before tax from Ordinary Activities (7+8)</b>	<b>3,723.77</b>	<b>2,659.43</b>	<b>3,417.54</b>	<b>11,060.89</b>	<b>9,678.89</b>
10	Tax expenses	1,019.67	751.48	676.79	2,950.62	2,535.90
11	<b>Profit after tax from Ordinary Activities (9-10)</b>	<b>2,704.10</b>	<b>1,907.95</b>	<b>2,740.75</b>	<b>8,110.27</b>	<b>7,142.99</b>
12	Paid-up Equity Share Capital (Face Value of Rs. 2/- each)	1,988.50	1,988.50	1,988.50	1,988.50	1,988.50
13	Reserves excluding Revaluation reserves	-	-	-	52,967.85	44,858.56
14	(i) Earning Per Share (before Extra Ordinary Items)					
	- Basic	2.71	1.92	2.75	8.15	7.17
	- Diluted	2.68	1.89	2.71	8.03	7.07
	(ii) Earning Per Share (after Extra Ordinary Items)					
	- Basic	2.71	1.92	2.75	8.15	7.17
	- Diluted	2.68	1.89	2.71	8.03	7.07

Sr. No.	Particulars	Quarter Ended			Year Ended	
		31.03.2012	31.12.2011	31.03.2011	31.03.2012	31.03.2011
		(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	(Audited)
1	(a) Net Sales / Income from Operations	51,502.86	39,519.64	34,533.08	149,827.31	116,872.46
	(b) Other Operating Income	159.73	119.81	90.25	516.22	393.86
	<b>Total Income (a+b)</b>	<b>51,662.60</b>	<b>39,639.45</b>	<b>34,623.34</b>	<b>150,343.53</b>	<b>117,266.33</b>
2	<b>Expenditure</b>					
	(a) Consumption of raw materials	19,722.60	15,961.50	16,768.68	62,325.82	53,826.46
	(b) Manufacturing, Construction & Operating Expenses	19,692.12	12,654.32	10,874.09	52,835.03	37,178.14
	(c) Changes in inventories of Finished Goods, work in progress & stock in trade	(3,233.77)	(897.62)	(2,777.46)	(11,252.63)	(6,884.79)
	(d) Purchase of traded goods	-	-	-	-	-
	(e) Employees cost	2,854.58	2,656.93	1,958.80	9,040.96	6,163.03
	(f) Depreciation & Amortisation	502.76	505.74	369.74	1,884.53	1,433.88
	(g) Other Expenditures	6,420.04	3,541.96	2,778.43	16,527.53	9,971.58
	<b>Total Expenditures</b>	<b>45,958.33</b>	<b>34,422.82</b>	<b>29,972.29</b>	<b>131,361.24</b>	<b>101,688.29</b>
3	<b>Profit from Operations before Other Income, Interest &amp; Exceptional Items (1-2)</b>	<b>5,704.27</b>	<b>5,216.63</b>	<b>4,651.04</b>	<b>18,982.29</b>	<b>15,578.03</b>
4	Other Income	28.58	398.36	114.63	527.00	124.42
5	<b>Profit from ordinary activities before Interest &amp; Exceptional Items (3+4)</b>	<b>5,732.85</b>	<b>5,614.99</b>	<b>4,765.68</b>	<b>19,509.29</b>	<b>15,702.46</b>
6	Finance Costs	1,863.71	3,035.74	1,180.18	8,394.35	6,120.95
7	<b>Profit from ordinary activities after Interest but before Exceptional Items (5-6)</b>	<b>3,869.14</b>	<b>2,579.25</b>	<b>3,585.49</b>	<b>11,114.94</b>	<b>9,581.50</b>
8	Exceptional Items	-	-	-	-	-
9	<b>Profit before tax from Ordinary Activities (7+8)</b>	<b>3,869.14</b>	<b>2,579.25</b>	<b>3,585.49</b>	<b>11,114.94</b>	<b>9,581.50</b>
10	Tax expenses	951.30	671.30	844.50	2,790.94	2,438.19
11	<b>Profit after tax from Ordinary Activities (9-10)</b>	<b>2,917.83</b>	<b>1,907.95</b>	<b>2,740.99</b>	<b>8,324.00</b>	<b>7,143.32</b>
12	Paid-up Equity Share Capital (Face Value of Rs. 2/- each)	1,988.50	1,988.50	1,988.50	1,988.50	1,988.50
13	Reserves excluding Revaluation reserves	-	-	-	53,182.48	44,858.65
14	(i) Earning Per Share (before Extra Ordinary Items)					
	- Basic	2.93	1.92	2.75	8.36	7.89
	- Diluted	2.89	1.89	2.71	8.24	7.86
	(ii) Earning Per Share (after Extra Ordinary Items)					
	- Basic	2.93	1.92	2.75	8.36	7.89
	- Diluted	2.89	1.89	2.71	8.24	7.86

Part II					
A PARTICULARS OF SHAREHOLDINGS					
1	Public shareholding				
	-- Number of shares	47,290,128	47,293,128	47,465,707	47,290,128
	-- Percentage of shareholding	47.56	47.57	47.74	47.56
2	Promoters and Promoter Group Shareholding				
	a) Pledged / Encumbered				
	- Number of shares	-	-	-	-
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-
	- Percentage of shares (as a % of the total share capital of the company)	-	-	-	-
	b) Non - encumbered				
	- Number of shares	52,134,829	52,132,829	51,959,250	52,134,829
	- Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group)	100.00	100.00	100.00	100.00
	- Percentage of shares (as a % of the total share capital of the company)	52.44	52.43	52.26	52.44

Part II					
A PARTICULARS OF SHAREHOLDINGS					
1	Public shareholding				
	-- Number of shares	47,290,128	47,292,128	47,465,707	47,290,128
	-- Percentage of shareholding	47.56	47.57	47.74	47.56
2	Promoters and Promoter Group Shareholding				
	a) Pledged / Encumbered				
	- Number of shares	-	-	-	-
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-
	- Percentage of shares (as a % of the total share capital of the company)	-	-	-	-
	b) Non - encumbered				
	- Number of shares	52,134,829	52,132,829	51,959,250	52,134,829
	- Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group)	100.00	100.00	100.00	100.00
	- Percentage of shares (as a % of the total share capital of the company)	52.44	52.43	52.26	52.44

B Particulars		Quarter Ended 31.03.2012	
<b>INVESTOR COMPLAINTS</b>			
Pending at the beginning of the quarter			Nil
Received during the quarter			2
Disposed off during the quarter			2
Remaining unresolved at the end of the quarter			Nil

B Particulars		Quarter Ended 31.03.2012	
<b>INVESTOR COMPLAINTS</b>			
Pending at the beginning of the quarter			Nil
Received during the quarter			2
Disposed off during the quarter			2
Remaining unresolved at the end of the quarter			Nil

### Segmentwise Revenue, Results & Capital Employed (Consolidated) for the year ended on 31.03.2012 (₹ in lacs)

Particulars	Quarter Ended			Year Ended	
	31.03.2012	31.12.2011	31.03.2011	31.03.2012	31.03.2011
	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	(Audited)
<b>1. Segment Revenue</b>					
a. Infrastructure & Construction	65,069.42	54,374.75	38,763.53	188,921.13	138,785.72
b. Manufacturing	2,568.00	1,608.11	5,384.26	9,032.14	13,372.16
c. Unallocated	85.91	398.36	114.63	596.16	134.57
<b>Total</b>	<b>67,723.33</b>	<b>56,381.22</b>	<b>44,262.43</b>	<b>198,549.43</b>	<b>152,292.45</b>
Less : Inter Segment Revenue	15,773.56	10,735.77	5,186.50	30,948.04	24,950.23
<b>Net Sales/ Income from Operations</b>	<b>51,949.77</b>	<b>45,645.45</b>	<b>39,075.92</b>	<b>167,601.39</b>	<b>127,342.22</b>
<b>2. Segment Results</b>					
a. Infrastructure & Construction	6,521.74	5,305.72	4,440.42	20,113.06	15,418.60
b. Manufacturing	115.46	99.03	193.35	610.52	958.08
c. Unallocated	85.91	398.36	114.63	596.16	134.57
<b>Total</b>	<b>6,723.12</b>	<b>5,803.11</b>	<b>4,748.40</b>	<b>21,319.74</b>	<b>16,511.25</b>
Less:(1) Interest	2,741.89	3,001.37	1,269.68	9,606.90	6,411.99
(2) Other Un allocable Expenditure	257.45	142.31	61.18	651.95	420.37
(3) Un allocable Income	-	-	-	-	-
<b>Total Profit Before Tax</b>	<b>3,723.77</b>	<b>2,659.43</b>	<b>3,417.54</b>	<b>11,060.89</b>	<b>9,678.89</b>
<b>3. Capital Employed</b>					
(Segment Assets - Segment Liabilities)					
a. Infrastructure & Construction	18,286.24	26,860.34	30,300.73	18,286.24	30,300.73
b. Manufacturing	11,743.78	10,031.13	13,379.30	11,743.78	13,379.30
c. Unallocated	26,426.33	16,856.79	4,667.03	26,426.33	4,667.03
<b>Total</b>	<b>56,456.35</b>	<b>53,748.26</b>	<b>48,347.06</b>	<b>56,456.35</b>	<b>48,347.06</b>

### Segmentwise Revenue, Results & Capital Employed (Standalone) for the year ended on 31.03.2012 (₹ in lacs)

Particulars	Quarter Ended			Year Ended	
	31.03.2012	31.12.2011	31.03.2011	31.03.2012	31.03.2011
	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	(Audited)
<b>1. Segment Revenue</b>					
a. Infrastructure & Construction	50,892.80	38,804.66	29,628.34	145,704.68	105,773.53
b. Manufacturing	2,568.00	1,608.11	5,384.26	9,032.14	13,372.16
c. Unallocated	28.58	398.36	114.63	596.16	124.42
<b>Total</b>	<b>53,489.39</b>	<b>40,811.13</b>	<b>35,127.24</b>	<b>155,263.82</b>	<b>119,270.12</b>
Less : Inter Segment Revenue	1,798.21	773.32	389.27	4,393.29	1,879.37
<b>Net Sales/ Income from Operations</b>	<b>51,691.18</b>	<b>40,037.81</b>	<b>34,737.97</b>	<b>150,870.53</b>	<b>117,390.75</b>
<b>2. Segment Results</b>					
a. Infrastructure & Construction	6,098.69	5,001.15	4,623.91	19,016.83	15,096.11
b. Manufacturing	115.46	99.03	193.35	610.52	958.08
c. Unallocated	28.58	398.36	114.63	596.16	124.42
<b>Total</b>	<b>6,242.74</b>	<b>5,498.55</b>	<b>4,931.89</b>	<b>20,154.35</b>	<b>16,178.62</b>
Less:(1) Interest	2,122.30	2,777.15	1,285.23	8,394.35	6,177.23
(2) Other Un allocable Expenditure	251.29	142.15	61.17	645.06	419.89
(3) Un allocable Income	-	-	-	-	-
<b>Total Profit Before Tax</b>	<b>3,869.14</b>	<b>2,579.25</b>	<b>3,585.49</b>	<b>11,114.94</b>	<b>9,581.50</b>
<b>3. Capital Employed</b>					
(Segment Assets - Segment Liabilities)					
a. Infrastructure & Construction	31,523.70	27,964.00	31,198.03	31,523.70	31,198.03
b. Manufacturing					